

ORGANIZATION OVERVIEW

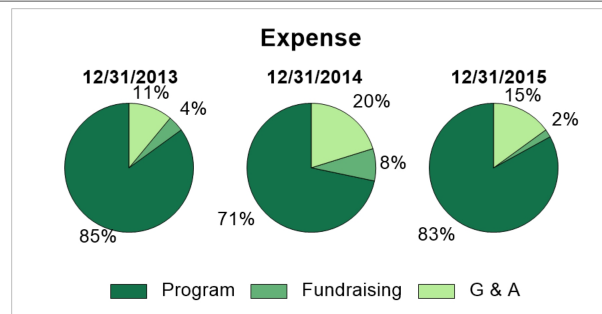
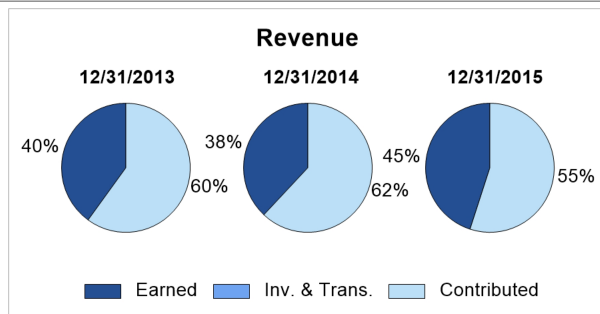
Organization Name	<u>Many Mouths One Stomach</u>	Year Organization Founded	<u>1995</u>
Address	<u>250 S. Grande Ave, Tucson, AZ 85745-3008</u>	Number of Board Members	<u>5</u>
County	<u>Pima</u>	Fiscal Year End Date	<u>12/31</u>
Web Address	<u>http://www.manymouths.org</u>	DUNS Number	<u>931964717</u>
Contact Person	<u>Nadia Dinner-Hagen, director</u>	Total Unrestricted Revenue Less In-Kind	<u>\$216,726</u>
Accounting Method	<u>Cash</u>		

This applicant is not audited or reviewed by an independent accounting firm.

Data Profile Status: FY 2013 - Review Complete, FY 2014 - Review Complete, FY 2015 - Submitted/Completed

EXECUTIVE SUMMARY

Financial Activity	12/31/2015	12/31/2014	% chg	12/31/2013	% chg
Unrestricted Activity					
Revenue					
Earned	\$97,552	\$67,327	45%	\$69,775	-4%
Investment & Transfers	0	0	n/a	0	n/a
Contributed	119,174	111,824	7%	103,659	8%
Total Unrestricted Revenue	\$216,726	\$179,151	21%	\$173,434	3%
Expenses					
Total Program Expense	\$191,154	\$142,698	34%	\$159,315	-10%
Total Fundraising Expense	4,659	16,858	-72%	7,515	124%
Total General & Administrative Expense	34,807	40,047	-13%	20,053	100%
Total Expenses	\$230,620	\$199,603	16%	\$186,883	7%

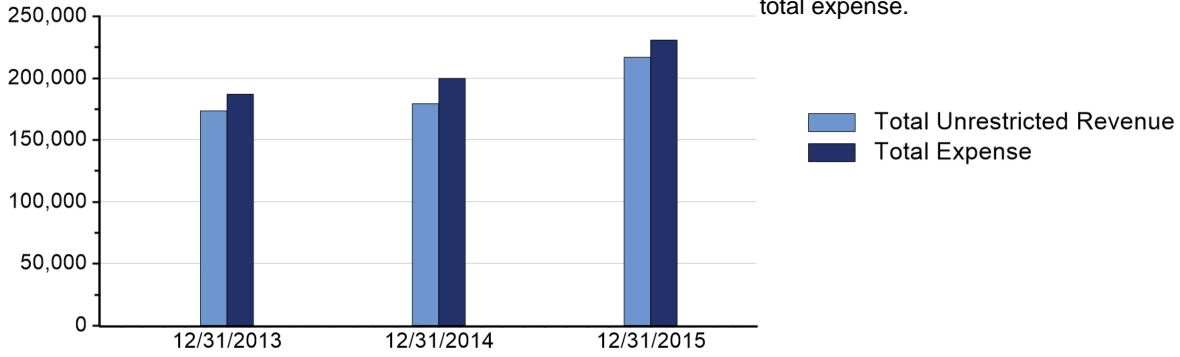


Balance Sheet Summary	12/31/2015	12/31/2014	% chg	12/31/2013	% chg
Current Assets	\$10,863	\$0	n/a	\$0	n/a
Fixed Assets	37,422	5,716	555%	0	n/a
Total Assets	48,285	5,716	745%	0	n/a
Current Liabilities	0	0	n/a	0	n/a
Non-Current Liabilities	0	0	n/a	0	n/a
Total Liabilities	0	0	n/a	0	n/a
Net Assets					
Unrestricted	45,285	5,716	692%	0	n/a
Temporarily Restricted	3,000	0	n/a	0	n/a
Permanently Restricted	0	0	n/a	0	n/a
Total Liabilities & Net Assets	\$48,285	\$5,716	745%	\$0	n/a

-0% signifies a value of less than +/- 0.5%.

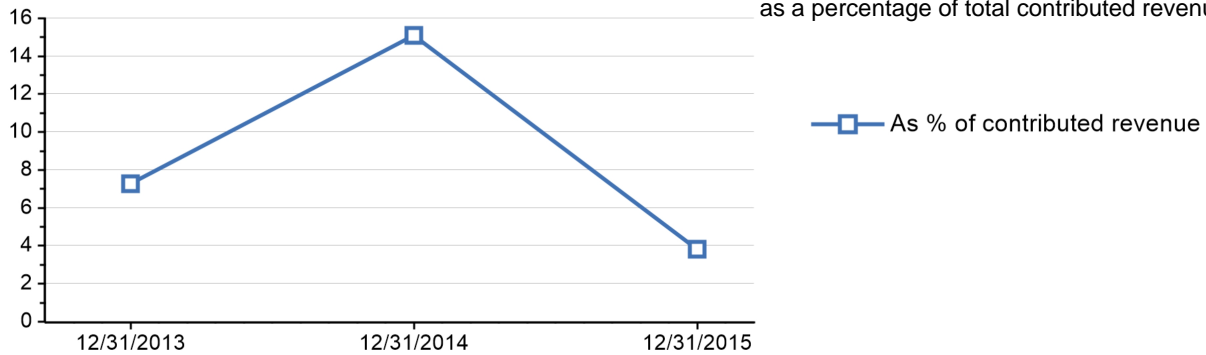
Unrestricted Revenue & Total Expenses

This graph shows trends in unrestricted revenue and total expense.



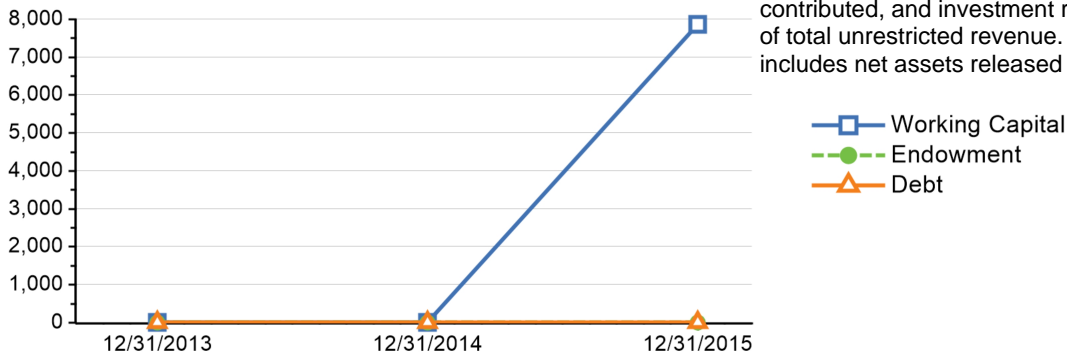
Fundraising Expense Percentage

This graph shows the trends in fundraising expenses as a percentage of total contributed revenue.



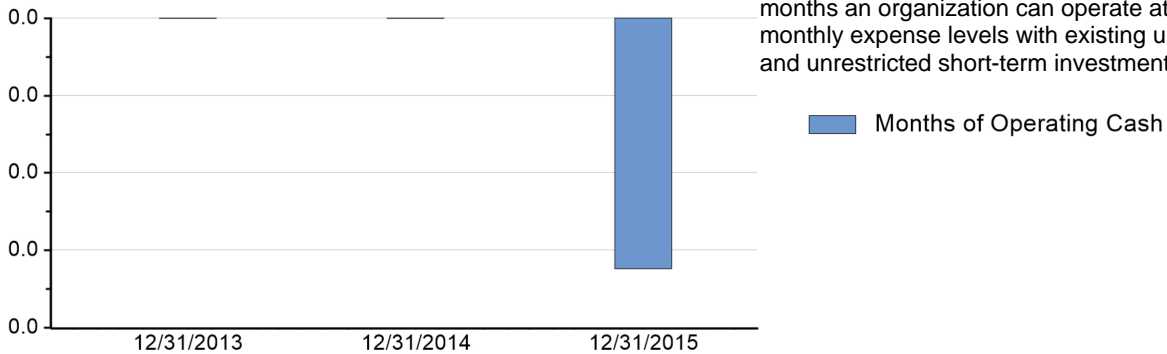
Working Capital, Endowment & Debt

This graph shows trends in unrestricted earned, contributed, and investment revenue as a percentage of total unrestricted revenue. Contributed revenue includes net assets released from restrictions.



Months of Operating Cash

Months of Operating Cash represents the number of months an organization can operate at current average monthly expense levels with existing unrestricted cash and unrestricted short-term investments.



FINANCIAL HEALTH: SELECT RATIOS

The key measures of financial position below can help understand the capital structure of an organization.

Financial Position	12/31/2015	12/31/2014	12/31/2013
Net assets as a % of total expenses	21%	3%	0%
Total working capital	\$7,863	\$0	\$0
Fixed assets (net)	\$12,422	\$5,716	\$0
Total endowment	\$0	\$0	\$0
Total debt	\$0	\$0	\$0
Current Ratio	n/a	n/a	n/a
Operating margin	-5%	-11%	-8%
Months of operating cash	0.0	0.0	
Unrestricted Net Assets (URNA) net of Property, Plant and Equipment (PPE)	\$32,863	\$0	\$0
Coverage of restrictions	n/a	n/a	n/a
Coverage of Total Debt Service	n/a	n/a	n/a
Debt Service Impact	0%	0%	0%
Fundraising Efficiency	2,622%	663%	1,379%
Government Support (State) as a % of total contributed revenue	4%	4%	5%
Earned Revenue Ratio	44%	38%	40%

Net Assets as a % of Total Expenses measures the net worth of an organization in relationship to its operating size. It is calculated as Total Net Assets divided by Total Expenses. If the trend is level or increasing, then Total Net Assets are keeping pace with growth in operating expenses.

Total working capital consists of the unrestricted resources available for operations, and in this report is calculated as unrestricted current assets (not including unrestricted endowment investments) minus unrestricted current liabilities. This is a conservative calculation of working capital and may differ from your internal calculations. Adequate working capital provides financial strength and flexibility to your organization, the ability to meet obligations as they come due, and the ability to take more risks, knowing there is a cushion to fall back on.

Fixed assets (net) include all land, buildings, equipment, and other fixed assets owned by the organization. It is calculated net of accumulated depreciation to reflect the reduction in the value of an asset as it ages and is used.

Total endowment includes monies usually invested long-term. Endowment may be unrestricted, temporarily restricted, or permanently restricted.

Total debt consists of all short and long-term contractual obligations of the organization, including notes, bonds, and capital leases payable.

The Current Ratio (Current Assets divided by Current Liabilities) determines the organization's ability to pay current debt using current assets. The higher the ratio, the more capable the organization is of paying its obligations. The ratio is calculated using unrestricted numbers only.

Operating Margin (Change in Net Assets divided by Unrestricted Total Revenue) is a measurement of a company's efficiency in operating.

Months of Operating Cash represents the number of months an organization can operate at based on their average monthly expense levels using existing unrestricted cash and unrestricted short-term investments. The ratio is calculated using unrestricted numbers only: Cash + Short Term Investments / (Total Expense / 12).

Unrestricted Net Assets net of Property, Plant and Equipment is an adjusted calculation of net assets, removing the value of unrestricted fixed assets less accumulated depreciation and facility-related debt (e.g., a mortgage). This measure can help an organization understand the impact of owning property and equipment on their net worth. It is calculated as Unrestricted Net Assets URNA – (Net Fixed Assets – mortgage debt)

Coverage of Restrictions helps an organization determine if they have the available assets to cover the restricted items and deferred revenue that are already pledged for or dedicated to a particular purpose and to isolate the amount of assets truly available to cover operations. It is calculated as: Total Cash + Investments/(Deferred Revenue + Temporarily Restricted Net Assets + Permanently Restricted Net Assets)-(Pledges + Restricted Grants Receivable)

Coverage of Total Debt Service (Change in Net Assets divided by Current Portion Debt) calculates the degree to which an organization relies on net revenue to service its debt.

Debt Service Impact (Total Debt Service including principal and interest divided by Total Expense) calculates the % of an organization's total expenses applied to the total debt-service burden.

Fundraising Efficiency (Contributed Revenue divided by Fundraising Expense) calculates the average dollar amount of contributions raised from each dollar spent on fundraising.

Government Support (state) as a % of total contributed revenue calculates the degree to which an organization's contributed revenue relies on state funding.

Earned Revenue Ratio (Total Earned Revenue divided by Total Revenue) is a measurement of a company's financial autonomy and flexibility.

REVENUE

EARNED	12/31/2015	12/31/2014	% chg	12/31/2013	% chg
1 Admissions	\$0	\$0	n/a	\$0	n/a
2 Ticket Sales	\$0	\$0	n/a	\$0	n/a
3 Tuitions	\$72,289	\$46,089	57%	\$49,788	-7%
4 Workshop & Lecture Fees	\$7,362	\$783	840%	\$0	n/a
5 Touring Fees	\$0	\$0	n/a	\$0	n/a
6 Special Events - Non-fundraising	\$0	\$0	n/a	\$0	n/a
7 Gift Shop/Merchandise Sales	\$12,701	\$15,605	-19%	\$19,107	-18%
7a Gallery/Publication Sales	\$0	\$0	n/a	\$0	n/a
8 Food Sales/Concession Revenue	\$0	\$0	n/a	\$0	n/a
8a Parking Concessions	\$0	\$0	n/a	\$0	n/a
9 Membership Dues/Fees	\$0	\$0	n/a	\$0	n/a
10 Subscriptions - Performance	\$0	\$0	n/a	\$0	n/a
10a Subscriptions - Media	\$0	\$0	n/a	\$0	n/a
11 Contracted Services/Performance Fees	\$0	\$850	n/a	\$880	-3%
12 Rental Income	\$0	\$0	n/a	\$0	n/a
13 Royalties/Rights & Reproductions	\$0	\$0	n/a	\$0	n/a
14 Advertising Revenue	\$2,700	\$4,000	-32%	\$0	n/a
15 Sponsorship Revenue	\$2,500	\$0	n/a	\$0	n/a
16 Investments-Realized Gain/Losses	\$0	\$0	n/a	\$0	n/a
17 Investments-Unrealized Gains/Losses	\$0	\$0	n/a	\$0	n/a
18 Interest & Dividends	\$0	\$0	n/a	\$0	n/a
19 Other Earned Revenue	\$0	\$0	n/a	\$0	n/a
20 Total Earned Revenue	\$97,552	\$67,327	45%	\$69,775	-4%
CONTRIBUTED	12/31/2015	12/31/2014	% chg	12/31/2013	% chg
21 Trustee/Board Contributions	\$7,703	\$0	n/a	\$0	n/a
22 Individual Contributions	\$35,762	\$38,109	-6%	\$21,248	79%
23 Corporate Contributions	\$32,769	\$25,605	28%	\$22,942	12%
24 Foundation Contributions	\$9,490	\$1,925	393%	\$26,500	-93%
25 Government - City	\$10,000	\$15,000	-33%	\$250	5900%
26 Government - County	\$11,500	\$0	n/a	\$5,000	n/a
27 Government - State	\$5,000	\$5,000	0%	\$5,000	0%
28 Government - Federal	\$0	\$0	n/a	\$0	n/a
28a Tribal Contributions	\$0	\$0	n/a	\$0	n/a
29 Special Events - Fundraising	\$9,950	\$26,185	-62%	\$17,719	48%
30 Other Contributions	\$0	\$0	n/a	\$0	n/a
30b Parent Organization Support	\$0	\$0	n/a	\$0	n/a
30c Related Organization Contributions	\$0	\$0	n/a	\$5,000	n/a
31 In-kind Contributions	\$0	\$0	n/a	\$0	n/a
32 Net Assets Released from Restrictions	\$0	\$0	n/a	\$0	n/a
33 Total Contributed Revenue and Net Assets Released from Restrictions	\$122,174	\$111,824	9%	\$103,659	8%
34 Total Earned and Contributed Revenue Including Net Assets Released	\$219,726	\$179,151	23%	\$173,434	3%
35 Transfers & Reclassifications	\$0	\$0	n/a	\$0	n/a
TOTAL REVENUE	12/31/2015	12/31/2014	% chg	12/31/2013	% chg
36 Total Revenue	\$219,726	\$179,151	23%	\$173,434	3%
Total Unrestricted Revenue	\$216,726	\$179,151	21%	\$173,434	3%
Total Unrestricted Revenue Less In-Kind	\$216,726	\$179,151	21%	\$173,434	3%

EXPENSE

EXPENSE	12/31/2015	12/31/2014	% chg	12/31/2013	% chg
1 Total Salaries & Fringe (From Section 5)	\$0	\$0	n/a	\$0	n/a
2 Accounting	\$726	\$450	61%	\$450	0%
3 Advertising and Marketing	\$4,094	\$7,100	-42%	\$2,957	140%
4 Artist Commission Fees	\$400	\$850	-53%	\$500	70%
4a Artist Consignments	\$0	\$0	n/a	\$0	n/a
5 Artists & Performers - Non-Salaried	\$57,194	\$40,464	41%	\$58,355	-31%
6 Audit	\$0	\$0	n/a	\$0	n/a
7 Bank Fees	\$84	\$814	-90%	\$493	65%
8 Repairs & Maintenance	\$500	\$0	n/a	\$0	n/a
9 Catering & Hospitality	\$7,375	\$6,058	22%	\$2,400	152%
10 Collections Conservation	\$5,444	\$0	n/a	\$0	n/a
11 Collections Management	\$0	\$0	n/a	\$0	n/a
12 Conferences & Meetings	\$675	\$0	n/a	\$0	n/a
13 Cost of Sales	\$9,400	\$10,158	-7%	\$9,363	8%
14 Depreciation	\$1,514	\$220	588%	\$0	n/a
15 Dues & Subscriptions	\$0	\$0	n/a	\$745	n/a
16 Equipment Rental	\$4,741	\$20,146	-76%	\$11,743	72%
17 Facilities - Other	\$0	\$0	n/a	\$0	n/a
18 Fundraising Expenses - Other	\$3,094	\$4,700	-34%	\$0	n/a
19 Fundraising Professionals	\$0	\$0	n/a	\$0	n/a
20 Grantmaking Expense	\$0	\$0	n/a	\$0	n/a
21 Honoraria	\$4,000	\$0	n/a	\$0	n/a
22 In-Kind Contributions	\$0	\$0	n/a	\$0	n/a
23 Insurance	\$774	\$775	-0%	\$1,000	-22%
24 Interest Expense	\$0	\$0	n/a	\$0	n/a
25 Internet & Website	\$8,369	\$1,000	737%	\$4,004	-75%
26 Investment Fees	\$0	\$0	n/a	\$0	n/a
27 Legal Fees	\$0	\$0	n/a	\$200	n/a
28 Lodging & Meals	\$0	\$0	n/a	\$836	n/a
29 Major Repairs	\$300	\$0	n/a	\$0	n/a
30 Office Expense - Other	\$0	\$0	n/a	\$0	n/a
31 Other	\$1,840	\$800	130%	\$6,900	-88%
32 Postage & Shipping	\$200	\$1,200	-83%	\$115	943%
33 Printing	\$1,617	\$1,100	47%	\$2,390	-54%
34 Production & Exhibition Costs	\$54,761	\$46,178	19%	\$45,904	1%
34a Programs - Other	\$13,187	\$0	n/a	\$3,000	n/a
35 Professional Development	\$2,300	\$0	n/a	\$0	n/a
36 Professional Fees - Other	\$0	\$0	n/a	\$0	n/a
37 Public Relations	\$0	\$0	n/a	\$0	n/a
38 Rent	\$19,920	\$23,308	-15%	\$14,717	58%
38a Recording & Broadcast Costs	\$7,714	\$3,000	157%	\$1,100	173%
38b Royalties/Rights & Reproductions	\$0	\$0	n/a	\$0	n/a
39 Sales Commission Fees	\$700	\$1,500	-53%	\$0	n/a
39a Security	\$7,830	\$9,702	-19%	\$8,242	18%
40 Supplies - Office & Other	\$7,042	\$19,559	-64%	\$11,276	73%
41 Telephone	\$775	\$0	n/a	\$193	n/a
42 Touring	\$0	\$0	n/a	\$0	n/a
43 Travel	\$4,050	\$521	677%	\$0	n/a
44 Utilities	\$0	\$0	n/a	\$0	n/a
TOTAL EXPENSE	12/31/2015	12/31/2014	% chg	12/31/2013	% chg
45 Total Expenses	\$230,620	\$199,603	16%	\$186,883	7%
46 Change in Net Assets	(\$10,894)	(\$20,452)	47%	(\$13,449)	-52%

REVENUE & EXPENSE: DESCRIPTIONS

Below are the descriptions provided for questions that required additional information.

EXPENSES

18a Fundraising Expenses - Other, Briefly Describe	Power generator, port-o-potties,
31a If Other, Briefly Describe	City Licenses and permits
34b Programs - Other, Briefly Describe	Education and Community programs

EXPENSE: SALARIES AND FRINGE DETAIL

	Artists & Performers	Program - All Other	Fundraising	General & Admin	Total 12/31/2015	Total 12/31/2014	Total 12/31/2013
1 Salaries	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2 Commissions	\$0	\$0	\$0	\$0	\$0	\$0	\$0
3 Payroll Taxes	\$0	\$0	\$0	\$0	\$0	\$0	\$0
4 Health Benefits	\$0	\$0	\$0	\$0	\$0	\$0	\$0
5 Disability	\$0	\$0	\$0	\$0	\$0	\$0	\$0
6 Workers' Compensation	\$0	\$0	\$0	\$0	\$0	\$0	\$0
7 Pension and Retirement	\$0	\$0	\$0	\$0	\$0	\$0	\$0
8 Benefits - Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0
9 Total Salaries and Fringe	\$0	\$0	\$0	\$0	\$0	\$0	\$0
10a For the employees on your payroll, organization pays this percent of individual healthcare costs					0.0%	0.0%	0.0%
10b For the employees on your payroll, organization pays this percent of family healthcare costs					0.0%	0.0%	0.0%
10c For employees on your payroll, organization offers to contribute up to this percent of annual salary for pension and retirement					0.0%	0.0%	0.0%

Staff & Non-Staff Statistics (number of people)	12/31/2015	12/31/2014	% chg	12/31/2013	% chg
11 Full-time Permanent Employees	0.00	0.00	n/a	0.00	n/a
12 Part-time/Seasonal Employees	0.00	0.00	n/a	0.00	n/a
13 Part-time/Seasonal Empl. - FTEs	0.00	0.00	n/a	0.00	n/a
14 Full-time Volunteers	0.00	0.00	n/a	0.00	n/a
15 Part-time Volunteers	304.00	302.00	1%	302.00	0%
16 Part-time Volunteers - FTEs	1.11	120.22	-99%	1.42	8366%
17 Independent Contractors	24.00	100.00	-76%	49.00	104%
18 Independent Contractors - FTEs	0.38	1.57	-76%	0.76	107%
19 Interns/Apprentices	1.00	1.00	0%	1.00	0%
110 Interns/Apprentices - FTEs	0.02	0.04	-50%	0.04	0%

NON-FINANCIAL INFORMATION

A - Number of Contributors	12/31/2015	12/31/2014	% chg	12/31/2013	% chg
A1 Individuals	10,180	10,000	2%	4,000	150%
A2 Board	1	0	n/a	0	n/a
A3 Corporate	21	39	-46%	20	95%
A4 Foundation	3	2	50%	2	0%
A5 Government (Federal, State & Local)	3	2	50%	2	0%

C - Attendance (number of people)	12/31/2015	12/31/2014	% chg	12/31/2013	% chg
C1 Total Paid Attendance	1,540	2,400	-36%	2,805	-14%
C1 Physical	1,540	2,400	-36%	2,805	-14%
C1 Virtual	0	0	n/a	0	n/a
C2 Total Free Attendance	141,986	125,000	14%	100,000	25%
C2 Physical	119,500	125,000	-4%	100,000	25%
C2 Virtual	22,486	0	n/a	0	n/a
C3 Total Attendance	143,526	127,400	13%	102,805	24%
C4 Children 18 and under	6,900	20,000	-66%	18,000	11%
C5 Number of Groups of Children 18 and Under	20	10	100%	7	43%
C5a Number of Other Groups	200	200	0%	205	-2%
C6 Attendance - Classes/Workshops	325	5,000	-94%	7,205	-31%